

CONFIDENTIAL

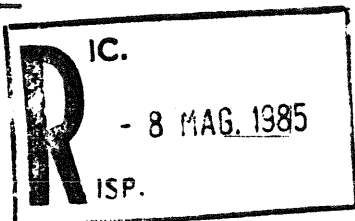
**INA** RAFINERIJA NAFTE RIJEKA N. SOL. O.

OUR PROIZVODNJA GORIVA I AROMATA SA  
N. SUB. O. DRUGE OSNOVNE ORGANIZACIJE

POŠTANSKI PRETINAC 385  
TELEFON: URINJ 41-022  
TELEKS: 24283  
TELEGRAMI: INA RAFINERIJA RIJEKA — URINJ  
ŽIRO RAČUN: 33800-601-8719

OFFICINE MECCANICHE  
GALLARATESI  
VIA C. TENCA, 1  
20124 MILANO  
ITALIA

RIJEKA, 24. 04. 1985.



VAS ZNAK:

NAS ZNAK: 1/2-68/85./KA/DJ

PREDMET:

Dear Sirs,

Refinery Rijeka has a great number of pumps of different manufacturers built in. Your company is one of the five most represented pump manufacturers with us, since over 30 pumps of yours have been installed in our refinery so far.

As far back as 1965, that is at the first stage of Refinery, construction, some ten pumps of yours were already installed. Since they proved to be very reliable in service, we purchased some further 20 pumps O.M. GALLARATESI in the period of the Refinery expansion. Thanks to your technical assistance and the original spare parts, these pumps still provide a normal service, some of them continuously for almost twenty years now.

Our wish is to continue this successful cooperation to the mutual satisfaction.

Having this in mind, we think that a spare parts list of yours would be a great help to us. It would enable us to find out which pumps bear identical parts. Thus, our orders be more complete and we would avoid partial orders split up on individual pumps.

We hope that you will have understanding for our proposal and look forward to your assistance.

With best regards.

*[Signature]*  
Borđe Zorić, dipl.ing., Direktor

Co: Adria Oil, Milan  
Att. Dr. Kutnjak

**INA** - RAFINERIJA NAFTE RIJEKA  
sa n. sol. o. osnovne organizacije  
OUR PROIZVODNJA GORIVA I AROMATA  
n. sub. o. druge osnovne organizacije  
Rijeka - Urinj